Calibre Consulting

Odoo Ready Partner · Calgary

CHEAT SHEET

Odoo Editions & Hosting

WHAT YOU GET	Community Free	Standard Odoo Online	Custom Online / Odoo.sh / On-Prem	Community Self-Hosted
PRICING				
License cost	**Free**	**~CA$35.20/user/mo**	**~CA$55/user/mo**	**Free**
Unlimited users	✓	✓	✓	✓
CORE MODULES				
CRM & Sales	✓	✓	✓	✓
Inventory & Purchase	✓	✓	✓	✓
Basic Accounting (Invoicing)	✓	✓	✓	✓
Manufacturing (MRP)	✓	✓	✓	✓
Website & eCommerce	✓	✓	✓	✓
HR & Recruitment	✓	✓	✓	✓
Project & Timesheets	✓	✓	✓	✓
Email Marketing	✓	✓	✓	✓
Point of Sale	✓	✓	✓	✓
ENTERPRISE FEATURES				
Full Accounting (AI OCR, bank sync, budgets)	✗	✓	✓	✗
Odoo Studio (no-code builder)	✗	✗	✓	✗
Multi-Company Consolidation	✗	✗	✓	✗
External API Access	✗	✗	✓	✗
Helpdesk (SLA, portal)	✗	✓	✓	✗
Field Service (FSM)	✗	✓	✓	✗
Marketing Automation	✗	✓	✓	✗
VoIP	✗	✓	✓	✗
AI Features (all modules)	✗	✓	✓	✗
Native Mobile App	✗	✓	✓	✗
Gantt / Map / Cohort / Grid views	✗	✓	✓	✗
Payroll	✗	✓	✓	✗
eSign / Documents	✗	✓	✓	✗
Also Enterprise-only: Barcode · Quality · PLM · Subscriptions · Approvals · Knowledge · Appointments · Planning · Appraisals · Social Marketing · WhatsApp · Assets · shipping connectors · Amazon · POS hardware				
HOSTING & SUPPORT				
Hosting included	✗	✓	✓	✗
Custom modules / 3rd-party apps (never on Odoo Online)	✓	✗	Odoo.sh / On-Prem	✓
Official Odoo support (SLA)	✗	✓	✓	✗
Automated version upgrades	✗	✓	✓	✗
OCA community modules	✓	✗	Odoo.sh / On-Prem	✓
Full source code access	✓	✗	Odoo.sh / On-Prem	✓

Hosting decides custom code, not the plan. Odoo Online runs Studio only; custom modules need Odoo.sh or your own server. Rates are Odoo's published Canadian per-user prices billed yearly (Standard monthly ≈ CA$44/user), billed by Odoo separately from implementation.

Sources: odoo.com/pricing · odoo.com/page/editions · **Data as of August 2026**

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What It Costs To Build

Implementation cost: what you should expect to pay

The license is only part of the picture. Getting Odoo configured to how your business runs, your data moved across, and your team trained, is the implementation, and what it costs depends on who does it.

APPROACH	WHO	HOURLY RATE	TYPICAL PROJECT COST	TIMELINE	BEST FOR
DIY	Self-managed	**$0/hr**	**$0–3K**	6–12 months	1–2 apps, technical founder, tight budget
DWY	Odoo Success Pack	**Prepaid hrs**	**$1,875–5,625**	4–8 weeks	Under 50 employees, standard workflows, guided by an Odoo SA
DFY	Freelancer	**$30–100/hr**	**$3K–15K**	4–10 weeks	1–3 modules, small team, no SLA or retention guarantee
DFY	**Ready Partner** CALIBRE	**$75–125/hr**	**$7K–30K**	6–10 weeks	Standard implementation, 5–30 users, basic customization
DFY	Silver Partner	**$100–175/hr**	**$30K–100K**	10–18 weeks	SME 20–100 users, custom workflows
DFY	Gold Partner	**$150–250/hr**	**$100K–500K+**	18–52 weeks	200+ users, multi-company, complex manufacturing

Common self-hosting providers

PROVIDER	TYPICAL COST	BEST FOR
DigitalOcean	**~$20–80/mo**	Most popular for SMBs. Simple, affordable, great docs.
Hetzner	**~$5–20/mo**	Cheapest. Very popular in Europe & Canada.
Vultr	**~$20–60/mo**	Similar to DigitalOcean. Reliable, affordable.
OVH	**~$10–40/mo**	Popular in Europe & Canada. Good price-performance.
AWS (EC2)	**~$50–200/mo**	Most enterprise. Scalable but priciest.
Azure (VMs)	**~$50–200/mo**	Common for Microsoft-ecosystem companies.
Linode / Akamai	**~$20–80/mo**	Mid-tier. Reliable, well-documented.
Local Server	**Hardware**	Data sovereignty. Rare, needs on-site IT.

BOOK A 20-MINUTE SCOPING CALL

Not sure which edition fits?

Tell us what you run today and how your team works. We'll tell you which edition and plan fit, what it takes to implement, and what it costs, in writing.

Kuljeet Nagra, Founder & Owner. In tech since 1996. She takes scoping calls personally.

Book your call →

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